# WNS PROCUREMENT

Powered by **The Smart Cube** 

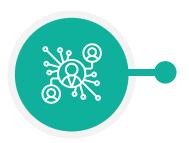


**Digital Suite from WNS Procurement** 

Integrated Digital enablers that connect the dots within your procurement ecosystem, by integrating AI and digital technologies with your Human Intelligence.



**Watch Now** 

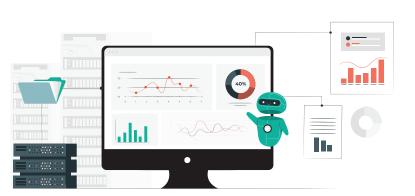


At WNS Procurement we help our clients build an integrated Procurement Ecosystem that creates more value and outperforms the market.

Today more than ever before, digital technologies play a critical role to connect the dots within this ecosystem, by integrating AI and digital technologies with Human Intelligence (HI).



CPOTRAC complements and extends your existing Source to Contract and Procure to Pay procurement platforms. The digital enablers in CPOTRAC make the procurement operating model more frictionless and efficient, provide actionable insights from internal data, knowledge and market intelligence, and support the needs of the next-generation category manager.



# Challenges for a procurement ecosystem

Procurement leaders across enterprises are faced with the challenge of choosing right the path for digital transformation and having the technologies in place for the procurement function to become efficient and effective. Yet when the rubber meets the road, the adoption and business impact remain elusive.

#### Insight:

**90%** of CPO's indicate that Digital Transformation is a high priority, but only 28% report great adoption.

Even as organizations establish a foundation of core procurement platforms, gaps that are not addressed within the procurement ecosystem are creating barriers that must be addressed effectively and on priority:



# **Inefficient Operating**

Model is difficult for stakeholders to engage, lacks agility to address changing market conditions, and fails to deliver the full potential value for the business.



#### Under-leveraged Data and Intelligence:

due to overwhelming amount of procurement data, and external market information. That makes generating proactive and timely insights for your procurement teams difficult.



#### **Unmet Category Manager Needs:**

The category manager plays a key role in strategic procurement and must interact with numerous systems, data and information streams. And they need digital solutions to help them connect these dots and complement their Human Intelligence.

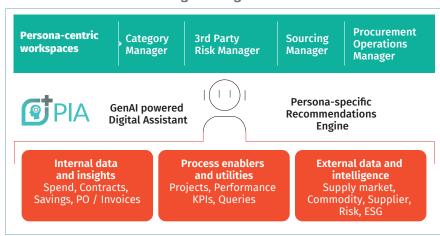
## What CPOTRAC offers

CPOTRAC suite of digital procurement products are built to address the critical needs of today's procurement professionals in a novel way that transforms their Procurement ecosystem while helping them to overcome the barriers and address the gaps in their ecosystem.

#### **Key Features of CPOTRAC**

- Common User experience and seamless access across products
- Integrates external data and systems and interoperable across the suite of products
- Modular and customizable to meet clients where they are on their digital journey

#### **CPOTRAC - Integrated Digital Enablers**



# **CPOTRAC** enables you with



Procurement Intelligent Assistant, enabled with generative AI engages with stakeholders to provide actionable recommendations as well as buying guidance, real-time status updates and helps to resolve procurement queries



**Next-gen Category Planning and Execution** enabled for category managers through an integrated workspace that digitalizes category strategy and helps with decision-making based on internal and external intelligence.



Amplifi PRO is an on-demand procurement intelligence platform that serves as the intelligence foundation for progressive category teams

# **SMART RISK**

Smart Risk is a risk management solution powered by AI and specialists that enables advanced visibility with wide and continuous monitoring of risk signals.



Holistic Procurement Analytics Platform that integrates all spend and internal procurement data to generate insights, accelerates sourcing and savings opportunities, and augments category strategies



**Project and Portfolio Management solution** that digitally enables your procurement operating model through end-to-end savings tracking and performance management

**Note:** CPOTRAC integrates with external technologies and the above modules can be substituted with solutions that serve a similar purpose in your procurement ecosystem.

### **CPOTRAC** in action

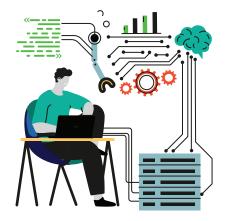
# Digital enablement of a strategic procurement ecosystem at a global CPG client

Our client, was looking to build upon their Source to Pay platforms to facilitate the next generation of their strategic category management and bring global synergies.

The full CPOTRAC suite of products are enabling a more efficient, effective, and category-driven procurement operating model. They provide a central platform for sharing critical information across regions, enhanced proactive and predictive intelligence and analytics, supporting the continued evolution of category management within the organization.

#### Digitally-Enabled Ecosystem Building for US healthcare insurance provider

The client was looking to make a rapid transformation from a largely manual procurement function and worked with WNS Procurement to implement a new organization design, process and operating model overhaul and digital roadmap. We helped the client with their P2P platform optimization and change management, and implemented CPOTRAC solutions for their early evolution. This included our PIA digital assistant to make the stakeholder engagement more frictionless. And also, ProjecTRAC to automate the new procurement operating model that was deployed to support the new strategic procurement team.



CPOTRAC is part of WNS Procurement's overall digital solutions that help clients with their digital strategy and transformation roadmaps, optimize and manage their existing technology investments, and to enhance their digital ecosystems using proprietary and partner technologies.

We invite you to learn more about how CPOTRAC helps to connect the dots in your procurement ecosystem by providing the AI that complements your Human Intelligence.



WNS Procurement is a market leader in procurement and supply chain advisory, managed services and digital transformation. It has the combined market differentiation of Denali, The Smart Cube and Optibuy.

Procurement teams of the Global 2000 across industries partner with WNS Procurement to become the top value creator in their business by implementing transformational operating models that are category-driven, insights-led and digitally enabled.

To contact us scan the QR code:

