CATEGORYTRAC

a **CPOTRAC** Suite Product

CategoryTRAC is an integrated cloud-based procurement solution that aggregates key market intelligence, category and supplier data and inhouse procurement knowledge in one place and provides holistic and relevant actionable insights for proactive category management.

It simplifies category management by templatized and pre-configured views across market research, best practices, commodity trends, organizational goals, category plans, stakeholder analysis, demand, spend & contract analysis, portfolio & project tracking.

It empowers category managers at each step, supporting them by reducing effort invested on non value added activities and improving focus on strategic activities. Category managers can progress naturally from category plan through strategy, execution to monitor and feedback phases for effective decision making.

Transform to new age category managers with CategoryTRAC!

Why CategoryTRAC?

Bring Strategic focus

Curated pages, data, insights and templates for enabling strategic thinking

User experience

Focus on intuitive dashboards for ease of data consumption

Handle Tactical work efficiently

Provide category managers with core information and insights without having to chase data and different systems

Proactive Monitoring

Personalized and Proactive alerts on key risks, information, insights and opportunities to effectively monitor categories

Deliver business value

Proactively plan, strategize, execute, monitor / analyze categories for higher RoI

Bring Business agility

Quickly investigate category and market trends and risks, initiate action with sourcing, contract and intelligence teams
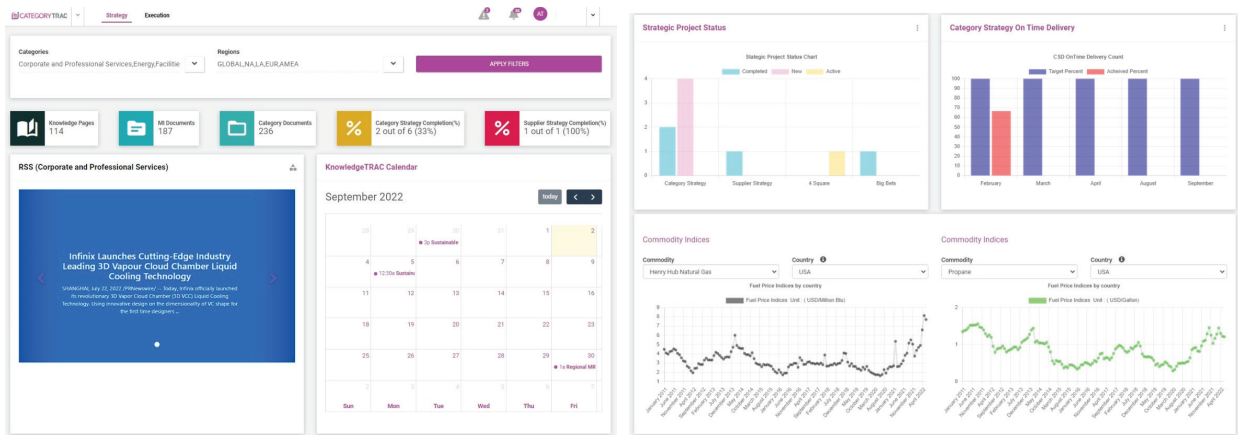
CategoryTRAC in Action

Fortune 500 FMCG organization. The client's procurement team aimed at simplifying access to category information for category managers. The solution deployed for our client integrates strategic information such as market intelligence, category strategy, etc. required for category management along with execution and tracking activities such as spend analytics, contract analytics, project status, etc. The solution is also configured to provide notifications and alerts to assist category managers in proactive category management.

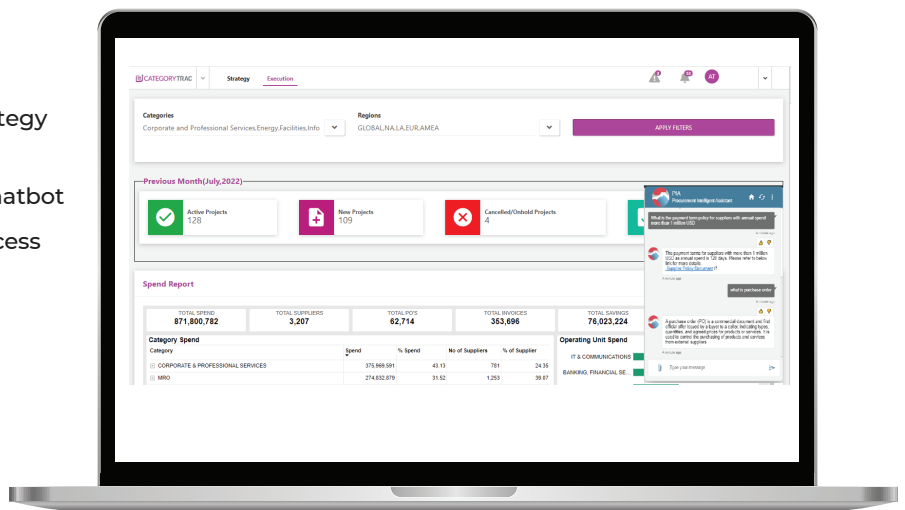# Key Features of CategoryTRAC

Consolidated view of KPIs

- Dashboards for tracking projects, spend and contract data
- Visualize key market indices' trends
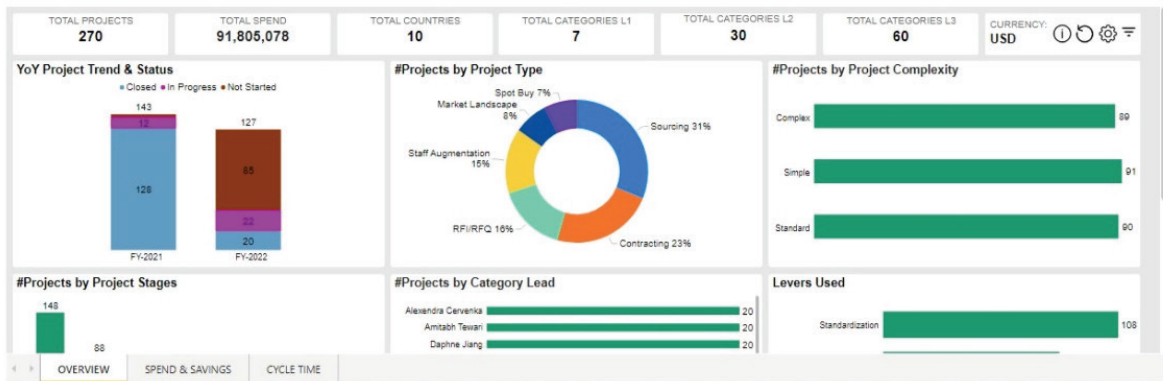

Build-to-suit pages

- Integration ready product
- Pre-built and customizable strategy and execution pages
- Built in capability to host any chatbot
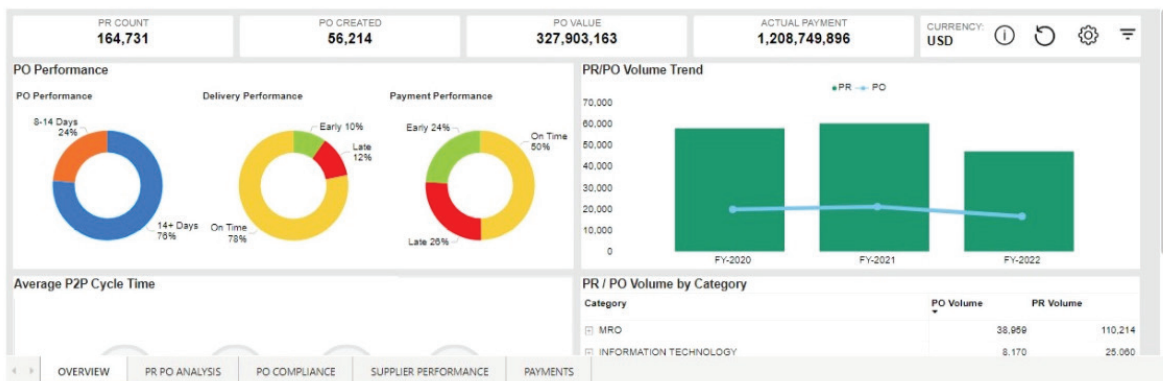- Single sign on and seamless access across products

User experience and personalization

- Personalized view by defined category and region
- Directly interact with other products through iFrames
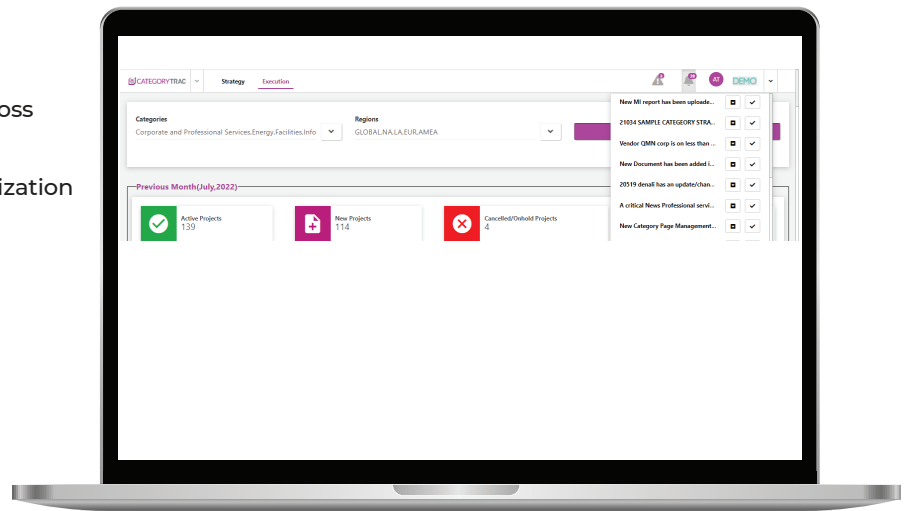- Compatible with all modern browsers and screens sizes

Sourcing To Contract Report

TOTAL PROJECTS	TOTAL SPEND	TOTAL COUNTRIES	TOTAL CATEGORIES L1	TOTAL CATEGORIES L2	TOTAL CATEGORIES L3	CURRENCY:
270	91,805,078	10	7	30	60	USD

YoY Project Trend & Status
● Closed ● In Progress ● Not Started

#Projects by Project Type
- Spot Buy 7%
- Market Landscape 8%
- Sourcing 31%
- Staff Augmentation 15%
- RFI/RFQ 16%
- Contracting 23%

#Projects by Project Complexity
- Complex 89
- Simple 91
- Standard 90

#Projects by Project Stages
- 148
- 88

#Projects by Category Lead
- Alexandra Cervenka 20
- Amitabh Tewari 20
- Daphne Jiang 20

Levers Used
- Standardization 108

OVERVIEW | SPEND & SAVINGS | CYCLE TIME

Procure To Pay Report

PR COUNT	PO CREATED	PO VALUE	ACTUAL PAYMENT	CURRENCY:
164,731	56,214	327,903,163	1,208,749,896	USD

PO Performance

PO Performance
- 8-14 Days 24%
- 14+ Days 76%

Delivery Performance
- Early 10%
- Late 12%
- On Time 78%

Payment Performance
- Early 24%
- On Time 50%
- Late 26%

PR/PO Volume Trend
● PR ━ PO
FY-2020, FY-2021, FY-2022

Average P2P Cycle Time

PR / PO Volume by Category

Category	PO Volume	PR Volume
MRO	38,959	110,214
INFORMATION TECHNOLOGY	8,170	25,060

OVERVIEW | PR PO ANALYSIS | PO COMPLIANCE | SUPPLIER PERFORMANCE | PAYMENTS
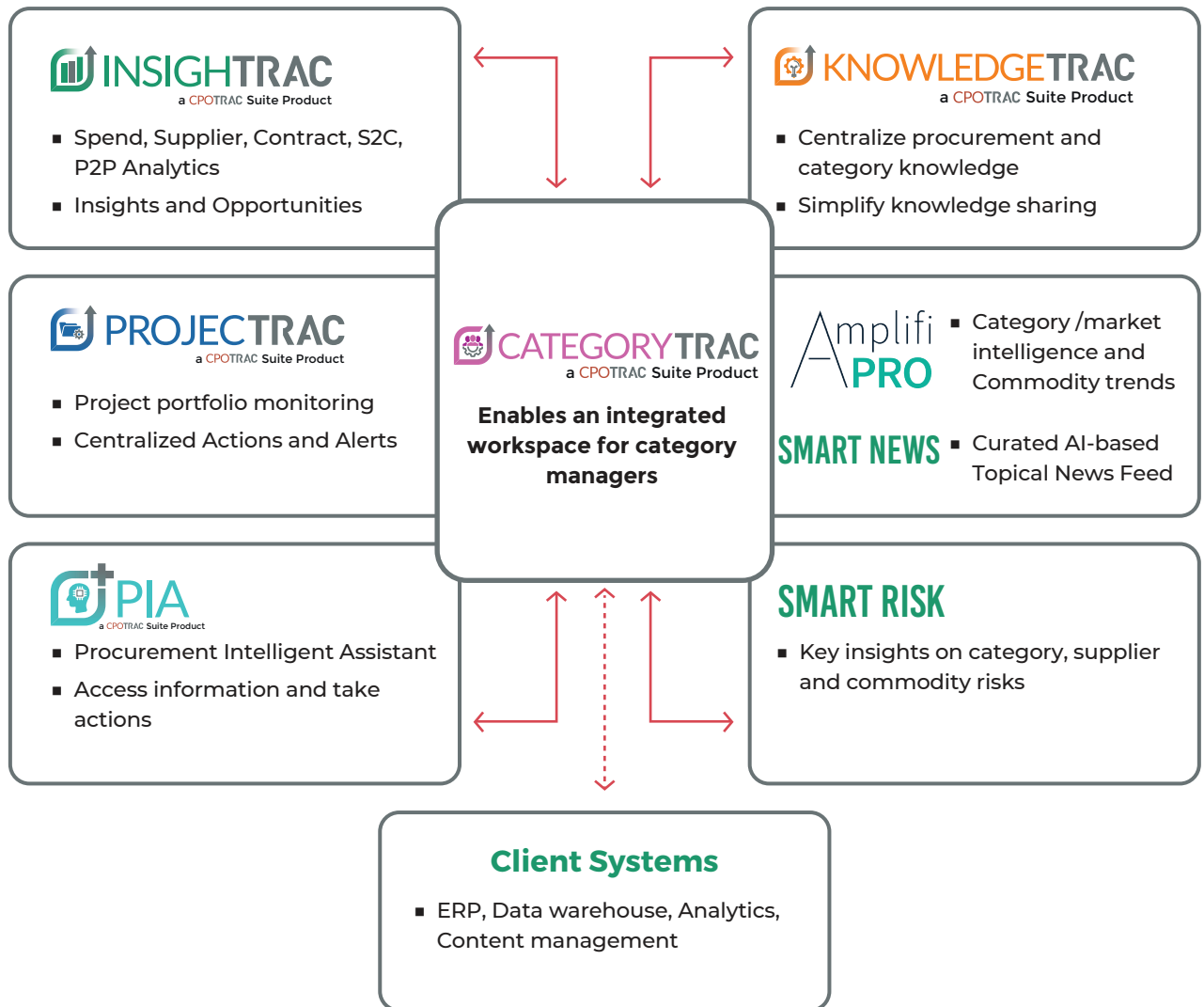
Centralized actionable alerts

- Get Notified and take actions across diverse products
- Curated business alerts on organization defined thresholds
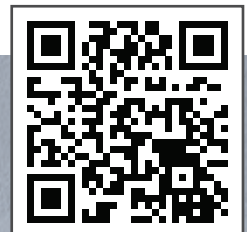
CategoryTRAC – An Integrated View

INSIGHTRAC
a CPOTRAC Suite Product
- Spend, Supplier, Contract, S2C, P2P Analytics
- Insights and Opportunities

KNOWLEDGETRAC
a CPOTRAC Suite Product
- Centralize procurement and category knowledge
- Simplify knowledge sharing

PROJECTRAC
a CPOTRAC Suite Product
- Project portfolio monitoring
- Centralized Actions and Alerts

CATEGORYTRAC
a CPOTRAC Suite Product

Enables an integrated workspace for category managers

Amplifi PRO
- Category /market intelligence and Commodity trends

SMART NEWS
- Curated AI-based Topical News Feed

PIA
a CPOTRAC Suite Product
- Procurement Intelligent Assistant
- Access information and take actions

SMART RISK
- Key insights on category, supplier and commodity risks

Client Systems
- ERP, Data warehouse, Analytics, Content management

Pre-integrated   Custom integration

Contact US

FOLLOW US ON: in ✗ @wnsdenali

WNS Denali